

# Welcome to Technoriya's



## Information Technology & Management Services

Best Run Businesses is Run Technologies

# VISION



- ▶ Our vision is to **Deliver Lasting And Enduring Value** - for our services , and for yours system applications.
- ▶ Our motto is to help the industry run better and improve user application with solutions that drive business outcomes and enable our customers to run better operations.
- ▶ We have strong ambitions for sustainable business success, **Our success depends on the success of our customers!**
- ▶ We help our customers derive value from their SAP solutions in a cost-effective and predictable way, with our professional services, support, and cloud delivery.
- ▶ We build successful relationships while delivering a high level of customer care.



- ▶ Driving operational excellence and enhanced business performance through SAP best practices .
- ▶ We Proficient our customers put in place the most effective processes for enhanced business performance.
- ▶ Our solutions are tailored for each customer and we are proud to stand by them for the long term Partnership .
- ▶ We are a strategic business process advisor and business partner of choice to optimise current system performance and identify added value in equal measure
- ▶ Our dedicated staff provide outstanding quality, service and value
- ▶ We invests in its people, providing them with the best possible opportunities for personal growth and development

# Business Integration and Solution Management

1. Information Technology Management



2. Business Process Innovation & Performance Management



3. Enterprise Resource Planning



4. Solution and Service Delivery Management

# SAP -INDUSTRIES SPECIFIC SOLUTIONS

- ▶ 26.1. Aerospace & Defence
- ▶ 26.2. Consumer Products
- ▶ 26.3. Defence & Security
- ▶ 26.4. Retail
- ▶ 26.5. Insurance
- ▶ 26.6. Mill Products
- ▶ 26.7. Higher Education & Research
- ▶ 26.8. Industrial Machinery & Components
- ▶ 26.9. Logistics Service Providers
- ▶ 26.10. Automotive
- ▶ 26.11. Chemicals
- ▶ 26.12. Pharmaceuticals
- ▶ 26.13. Banking
- ▶ 26.14. Telecoms
- ▶ 26.15. Life Sciences
- ▶ 26.16. Mining
- ▶ 26.17. Public Sector
- ▶ 26.18. Service Provider
- ▶ 26.19. Media
- ▶ 26.20. Healthcare
- ▶ 26.21. Oil & Gas
- ▶ 26.22. Utilities
- ▶ 26.23. Postal Services

# CHALLENGES to a successful ERP Implementation

- ▶ Inadequate definition of requirements
- ▶ Resistance to Change
- ▶ Inadequate Resources
- ▶ Inadequate Training and Education
- ▶ Lack of Top Management support
- ▶ Unrealistic expectations of benefits and ROI
- ▶ Miscalculation of time and effort
- ▶ Poor communications
- ▶ Software business process incompatibility
- ▶ Poor project design and management
- ▶ Poor ERP package selection

# About us -

## Establishment and Network

Promoter having 18 yr exp in SAP implementation and roll out & support

## Our Customer

Majority customer Automotive and discrete manufacturing sectors .



## Our Achievements

21+ successful SAP projects in 3+yr time

## Projects

40 strength employee executed the across the globe .  
On time delivery performance with certified consultants.

# Our SAP

- ▶ With more than half a decade of experience working with some of the biggest brands in the world. Technoriya has evolved into an end to end solution provider. Be it SAP implementation, support, specialized consulting, integration Technoriya has perfect solution for all your needs.





# Our offerings

## ▶ **ONSITE & OFF SITE PROJECTS**

- ▶ Do end to end implementation Projects
- ▶ Project experience in many countries
- ▶ Leverage cost advantage

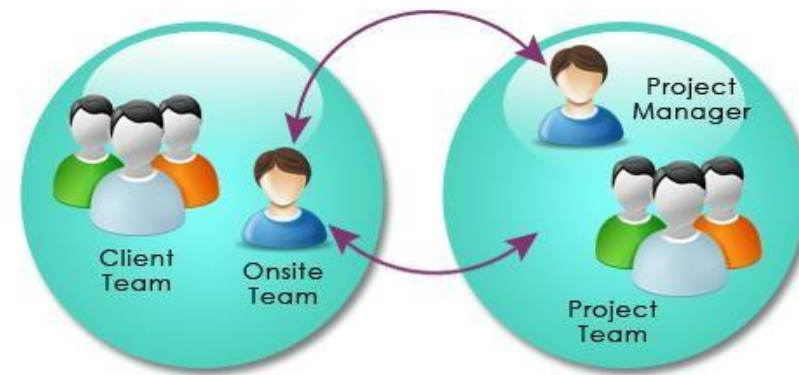
## ▶ **ODC –Offshore development centre**

- ▶ Dedicated team for support /development
- ▶ Provide round the clock support
- ▶ Leverage cost advantage

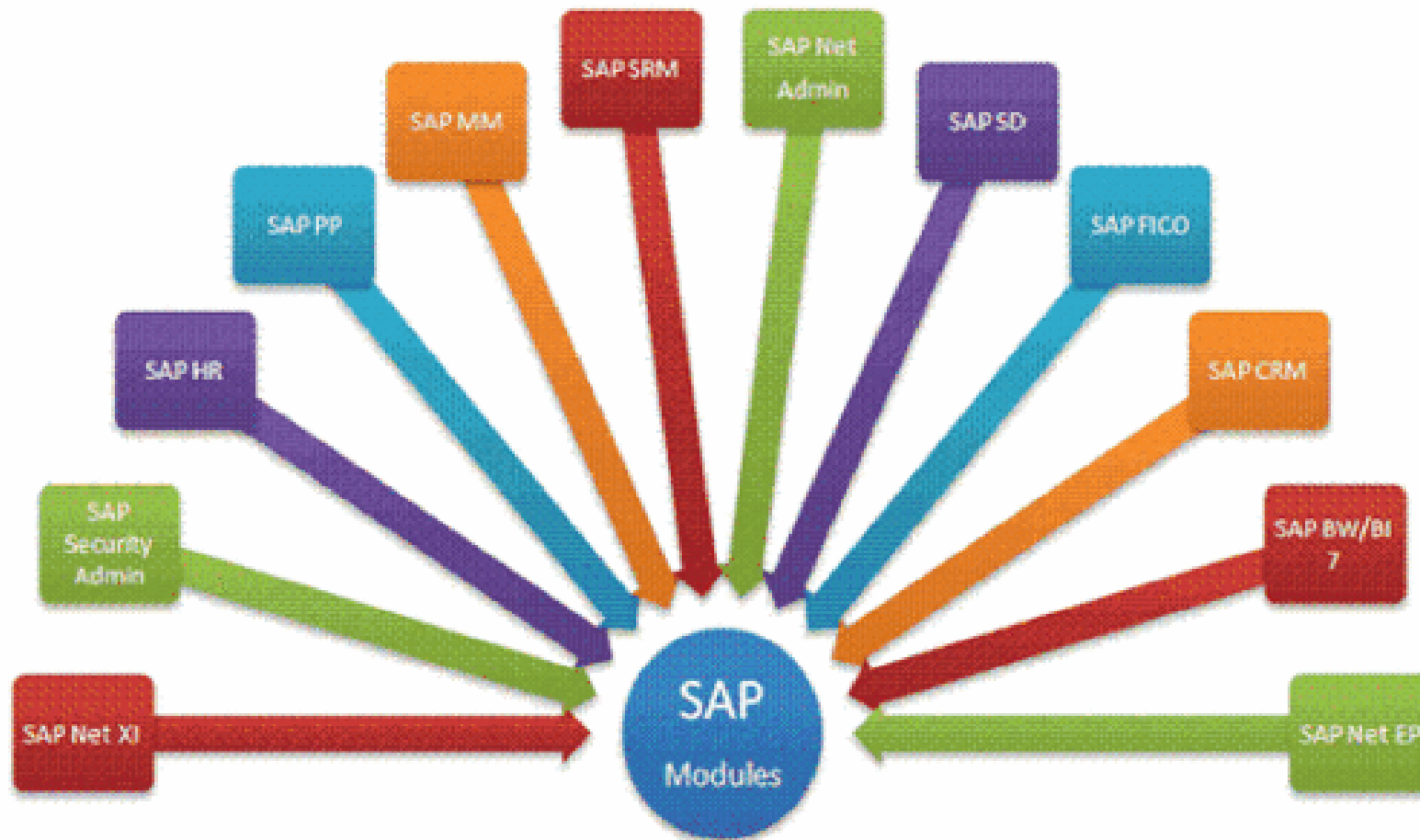
## ▶ **Staffing -Onsite /Offshore augmentation**

- ▶ Provide round the clock support
- ▶ Leverage cost advantage
- ▶ Resource Augmentation
- ▶ Easy Ramp up

## Onsite/Offshore Model



## ▶ SAP Integrated Modules



# Director Consulting Practice

- ▶ 18 years of Global SAP consulting experience
  - ▶ 18+ hands on Implementations
  - ▶ 40+ Managed SAP implementation
  - ▶ 6 Hands on India /Europe Rollout experience
- ▶ Experience –Managers
  - ▶ 5+ years of Global SAP consulting experiences
  - ▶ 6 hands on Implementations
  - ▶ 4 Managed SAP implementation
  - ▶ 3 Hands on India /Europe Rollout



# Driving Methodology of Case Study



Conceive



Develop & Establish



Check and Test



Identify and Implement

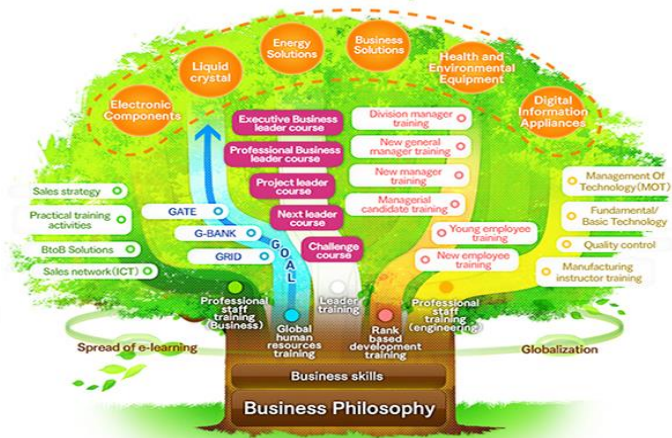


Analyze the system Gap

# Case study - Implementations

- ▶ Industry major – Steel & components
- ▶ Automobile industry
- ▶ Construction Industry
- ▶ Telecom industry
- ▶ Manufacturing tools
- ▶ Banking & Financial taxation structure
- ▶ Plastic moulding industries
- ▶ Textiles mills

### Human Resources Development Tree

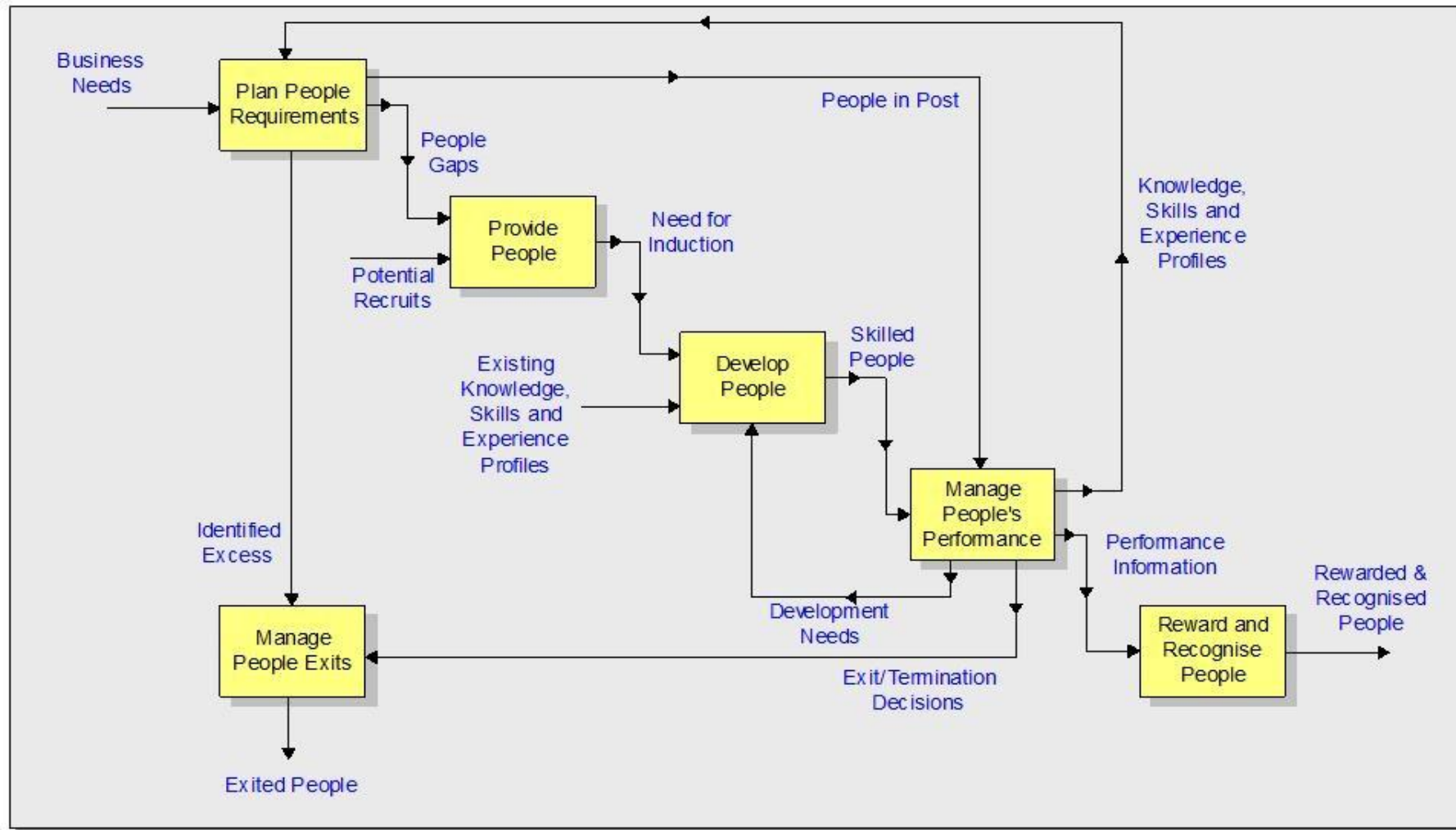


# STRATEGY OF STAFFING



# HUMAN RESOURCE MANAGEMENT

ORGANIZATION DEVELOPMENT



# Why US - Technoriya

- ▶ -Remarkable business acumen and project manager
- ▶ Extensive experience with European customers
- ▶ -Incredible experience in SAP and software audits
- ▶ -Significant experience in SAP global rollout
- ▶ -Major clientele from auto components and machine tool industry
- ▶ -Noteworthy experience in providing IT architectural solutions
- ▶ -Successful track record for handling global accounts
- ▶ -Global Presence



Thank  
You...